

**CITY OF CAPE CORAL  
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation                      07/11/2024

Vendor Name: Klein Pump    (Marcus Papp)

Address: 5407 North Haverhill Road, Suite 345 West Palm Beach, FL 33407

Phone: (561)340-1678    E-Mail: tims@kleinpump.net

Price: \$30,275.20

Description of item to be procured:  
Fybroc Nutrient feed pumps for the Odor Control systems at both the Everest Water Reclamation and Southwest Water Reclamation Facilities.

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

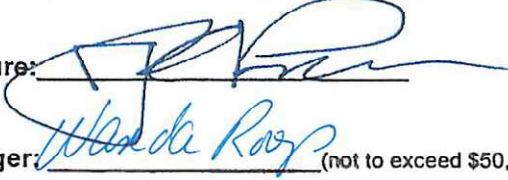
Klein Pump is the exclusive, sole-source manufacturer of the Fybroc Pump and supplier of OEM replacement and repair parts.

2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

The Water Reclamation Division utilizes Fybroc pumps for the circulation of highly acidic water within the Odor Control system at both water reclamation treatment facilities. The Southwest Water Reclamation Facility utilizes (3) Fybroc Pumps. Other products are available on the market that would work in place of the Fybroc pumps and will be looked at when the time comes to rehab or improve the BioRem Odor Control units at either facility. Due to the current odor control system design, dimensions, and layout, it is more cost effective to continue to utilize the Fybroc pumps.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature:                       Date: 7/12/24  
Approval: Procurement Manager: Wanda Rapp (not to exceed \$50,000)                      Date: 8/16/2024

Approval: City Manager: \_\_\_\_\_ (not to exceed \$100,000.00) Date: \_\_\_\_\_

Council authorization required if exceeding \$100,000.00

*Revised 1/6/20 -- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019*

Section 2-144 (c)(2)(a)



June 18, 2024

Marcus Papp  
Maintenance Supervisor  
City of Cape Coral  
South West Water Reclaim Plant

Dear Marcus:

Klein Pump is the sole Fybroc distributor for Florida (Counties of Indian River, St. Lucie, Martin, Palm Beach, Glades, Charlotte, Lee, Hendry, Collier, Broward, Miami-Dade and Monroe).

Please call me anytime if you have any questions.

Best regards,

Tom Hazlett | Southeast Regional Sales Manager | Fluid Solutions – Fybroc & Dean  
[CECO Environmental Corp.](#)

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